



Opportunity Day 1Q25

13 May 2025

BEING A UNIQUE

Life Reinsurance Solutions Provider

THAIRE LIFE ASSURANCE PUBLIC COMPANY LIMITED

บริษัท ไทยรีประกันชีวิต จำกัด (มหาชน)

www.thairelife.co.th

Disclaimer



The information of this presentation is the intellectual property of “Thaire Life Assurance Public Company Limited” (THREL). You may not reuse, republish or reprint or duplicate such information without written consent of THREL.

All information is solely for reinsurance purpose. While the information of this presentation has been verified to the best of abilities, THREL cannot guarantee that there are no mistakes, errors.

THREL reserves the right to change the information at any given time, of which you will be promptly updated. If you would like to ensure the up-to-date information, please visit our website : www.thairelife.co.th

Agenda

- ☐ **Key Highlights from the Adoption of TFRS 17**
- ☐ **Restated Financial Statement 2024**
- ☐ **Financial Performance 1Q25**
- ☐ **Business Outlook and Strategic Plan**
- ☐ **Q&A**

Key Highlights from the Adoption of TFRS 17

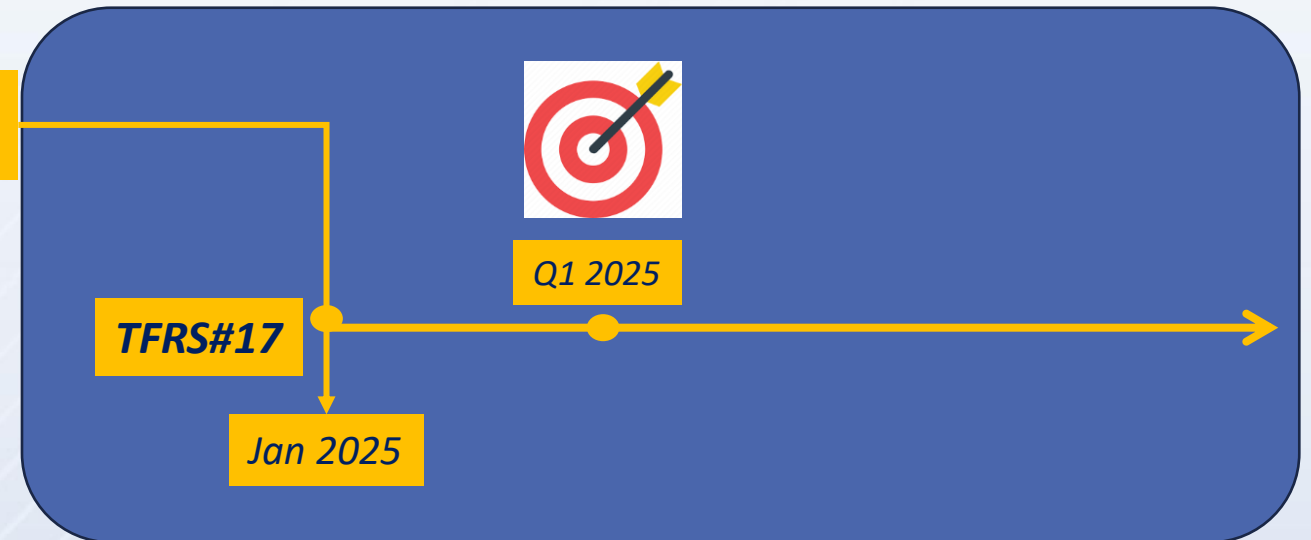
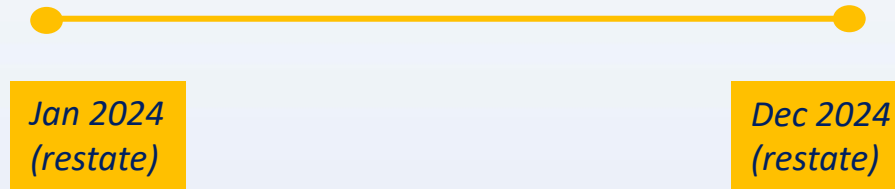
Key Highlights from the Adoption of TFRS 17

Opportunity Day | 1Q2025
13 May 2025

TFRS#4



**TFRS#17
(Restate)**



Key Highlights from the Adoption of TFRS 17

- Thai Financial Reporting Standard No. 17 (TFRS 17) on Insurance Contracts, which became effective in 2025 and replaces the previous standard (TFRS 4),
- More accurately reflects **the value of insurance-related assets and liabilities over the coverage period**. The standard enhances transparency by capturing obligations, risks, and contractual commitments as of the financial reporting date.

Balance sheet items	TFRS#4 (on incurred basis)	TFRS#17 (reflect embedded future value)
Insurance asset	<ul style="list-style-type: none">• AR• Deferred commission	<ul style="list-style-type: none">• Estimated Net Future cashflow from profit contracts
Insurance liabilities	<ul style="list-style-type: none">• Premium reserve (Unearned premium)• Claim reserve (IBNR & GPV)• AP	<ul style="list-style-type: none">• Separate Inward / Outward contract• Estimated Net Future cashflow from Onerous contract & no significant possibility of becoming onerous (NSPBO)• Contractual service margin (future profit)• Risk adjustment

Key Highlights from the Adoption of TFRS 17

- Measurement model = GMM /PAA , THREL apply 100% on GMM method for inward treaties
(Note 4 Accounting policies, page 12)

Note 14. Insurance contract or a reinsurance contract held

31 March 2025 (Unaudited)			
	Contracts not measured at PAA Thousand Baht (= GMM)	Contracts measured at PAA Thousand Baht	Total Thousand Baht
Insurance contract asset	131,898	-	131,898
Reinsurance contract assets	14,346	49,647	63,993
Insurance contract liabilities	2,112,126	-	2,112,126
Reinsurance contract liabilities	42,069	-	42,069

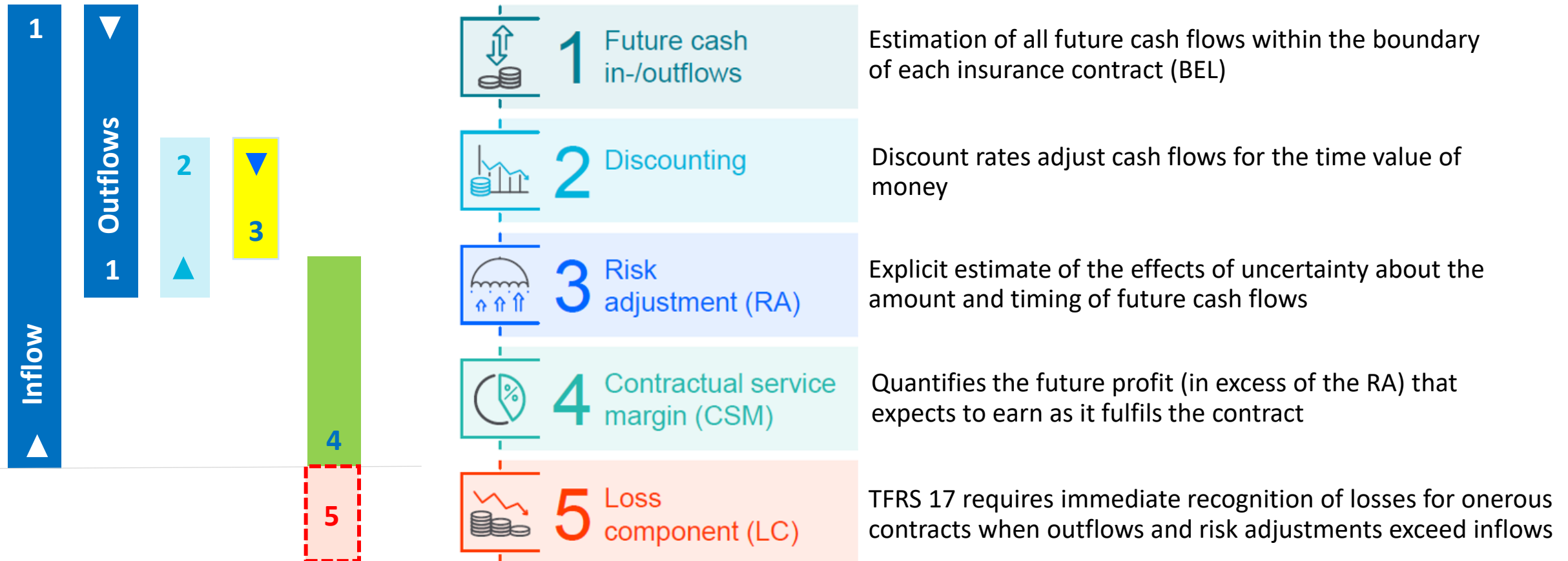
Key Highlights from the Adoption of TFRS 17

P&L Item	TFRS#4 (on incurred basis)	TFRS#17 (on incurred basis + reserve for estimated future loss + PV cost)
Revenue recognition	Recognized as earned premiums <i>UPR</i> (based on written premium in the period)	Recognized based on the services rendered in the period; calculated as changes in liabilities for remaining coverage (<i>LRC</i>). <i>(Standard Cost + margin)</i>
Expense recognition	Recognize the Claims incurred and <i>IBNR</i> reserves.	Claims are recognized as incurred during the period along with loss component (onerous contracts) and risk adjustment. The risk adjustment is set aside to cover potential claims exceeding estimates; if actual claims align with estimates, the reserved amount is recognized as revenue in the service period. <i>(Actual cost + loss component reserve)</i>
Finance expenses from insurance contracts	Not applicable	Recognize interest expense from present value adjustments of insurance contract liabilities. <i>(Cost of finance on PV)</i>

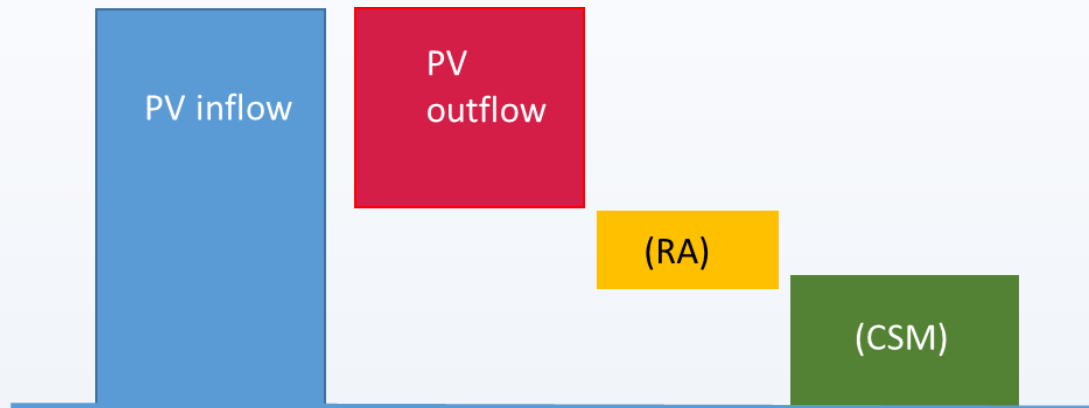
Key Highlights from the Adoption of TFRS 17

Opportunity Day | 1Q2025
13 May 2025

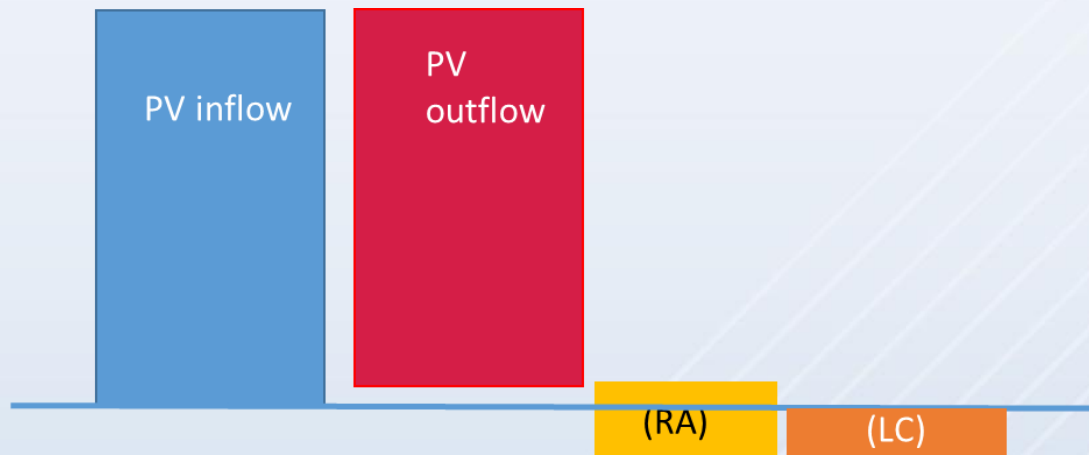
Insurance liabilities under TFRS 17



Key Highlights from the Adoption of TFRS 17



- $PV\ inflow > PV\ outflow + RA = CSM$



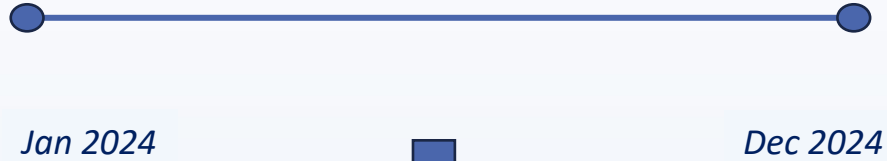
Onerous contract

- $PV\ inflow < PV\ outflow + RA = \text{Loss component}$
- RA will be released as revenue
- Loss component will be recognized as loss at initial but will be revisited/ revised

Restated Financial Statement 2024

Restated Financial Statement 2024

TFRS#4



TFRS#17
(Restate)



Restated Financial Statement 2024

Opportunity Day | 1Q2025

13 May 2025

TFRS #4

Thaire Life Assurance Public Company Limited

Statements of Financial Position

As at 31 December 2024

		Separate financial statements	
		2024	2023
	Notes	Baht	Baht
Assets			
Amount due from reinsurance	9	329,905,185	266,332,845
Liabilities and equity			
Liabilities			
Insurance contract liabilities	17	1,178,271,198	1,193,361,255
Amount due to reinsurance	18	587,567,936	139,655,940
Lease liabilities	19	10,373,944	2,859,875
Employee benefit obligations	20	19,546,533	22,094,684
Other liabilities			
Accrued expenses		3,635,211	5,421,782
Others		6,365,545	5,887,265
Total liabilities		1,805,760,367	1,369,280,801

TFRS #17

Thaire Life Assurance Public Company Limited

Statement of Financial Position (Cont'd)

As at 31 March 2025

		Separate financial information		
		(Unaudited) 31 March 2025	(Restated) 31 December 2024	(Restated) 1 January 2024
	Notes	Baht	Baht	Baht
Liabilities and equity				
Liabilities				
Insurance contract liabilities	14	2,112,126,465	2,154,317,773	1,225,436,238
Reinsurance contract liabilities	14	42,068,870	16,927,101	3,605,029
Lease liabilities		9,368,015	10,373,944	2,859,875
Employee benefit obligations		17,619,480	19,546,533	22,094,684
Other liabilities				
Accrued expenses		2,752,516	1,319,046	3,552,348
Others		5,327,194	6,209,255	5,798,539
Total liabilities		2,189,262,540	2,208,693,652	1,263,346,713

Restated Financial Statement 2024

TFRS #17

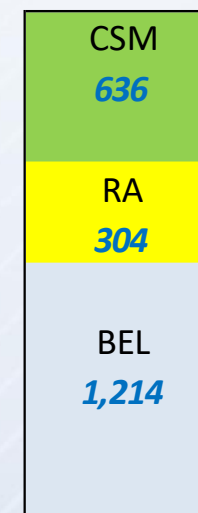
	Equity method financial information and separate financial information			
	31 December 2024 (Restated)			
	Present value of future cash flows Thousand Baht	Risk adjustment for non-financial risk Thousand Baht	CSM Thousand Baht	Total Thousand Baht
Insurance contracts issued				
Opening insurance contract liabilities	537,889	205,055	482,492	1,225,436
Opening insurance contract assets	(173,618)	21,422	9,244	(142,952)
Opening net balance	364,271	226,477	491,736	1,082,484
Changes that relate to current service				
CSM recognised in profit or loss for the services provided	-	-	(313,984)	(313,984)
Change in the risk adjustment for non-financial risk for the risk expired	-	(179,772)	-	(179,772)
Experience adjustments - relating to insurance service expenses	909,816	-	-	909,816
	909,816	(179,772)	(313,984)	416,060
Changes that relate to future service				
Changes in estimates that adjust the CSM	(235,758)	14,056	221,702	-
Changes in estimates that result in onerous contract losses or reversal of losses	133,897	23,184	-	157,081
Contracts initially recognised in the period	(302,693)	216,281	215,756	129,344
	(404,554)	253,521	437,458	286,425
Changes that relate to past service				
Experience adjustments - relating to claims and other insurance service expenses in LIC	(11,992)	(914)	-	(12,906)
	(11,992)	(914)	-	(12,906)
Insurance service result	493,270	72,835	123,474	689,579
Finance expenses from insurance contracts issued	30,545	14,613	26,137	71,295
Total amounts recognised in comprehensive income	523,815	87,448	149,611	760,874
Cash flows				
Premiums received	3,882,820	-	-	3,882,820
Claims and other directly attributable expenses paid	(3,621,614)	-	-	(3,621,614)
Insurance acquisition cash flows	(94,203)	-	-	(94,203)
Total cash flows	167,003	-	-	167,003
Closing net balance	1,055,089	313,925	641,347	2,010,361
Closing insurance contract liabilities	1,214,500	303,589	636,229	2,154,318
Closing insurance contract assets	(159,411)	10,336	5,118	(143,957)
Closing net balance	1,055,089	313,925	641,347	2,010,361

Note 14. Contracts not measured under the PAA (= GMM method)

14.1.1 Reconciliation of the liability for remaining coverage and the liability for incurred claims - Insurance contracts issued

Break down insurance liabilities component

2,154 MB



Contractual service margin (CSM) will be amortized as insurance revenue

Risk Adjustment (RA) claim reserved as a buffer against adverse claim experience, will be release as insurance revenue

Best estimate liabilities (BEL/PV cashflow)

- **Inflow** e.g. premium
- **Outflow** e.g. Commission/ Claim
- Included AP/AR

TFRS 17 Impact on Retained Earnings (as of 31 Dec 2024)

TFRS4	THB (m)	TFRS17	THB (m)	Remark
1. Insurance contract liabilities	1,178	1. Net present value for future cashflow (Best estimate liabilities, BEL)	1,214	#17 BEL included due to/due from
2. Amount due to/ from reinsurance - net	258	2. Contractual service margin (CSM)	636	
		3. Risk adjustment (RA)	304	
Total	<u>1,436</u>		<u>2,154</u>	increased 718 THB million

R/E restated as at Dec'2024 = -90MB, change -620MB, mainly from :-

- Increased in liabilities 718MB
- Increased in deferred tax asset 142 MB

Financial Performance 1Q25

P&L Financial Performance

Opportunity Day | 1Q2025
13 May 2025

Unit: Million Baht

Item	1Q/2025	1Q/2024	YOY	YE/2024 (restated)
Insurance revenue	680	637	7%	2,633
Insurance service expenses	(737)	(727)	-1%	(3,322)
Net expenses from reinsurance contracts held	(40)	(4)	-838%	50
Insurance service result	(97)	(95)	-2%	(639)
Net investment income	15	16	-8%	72
Net insurance finance expenses	(17)	(14)	-18%	(59)
Operating expenses	(28)	(26)	-5%	(101)
Net loss for the period	(101)	(95)	-6%	(579)
Combined Ratio	114.3%	114.9%		124.3%

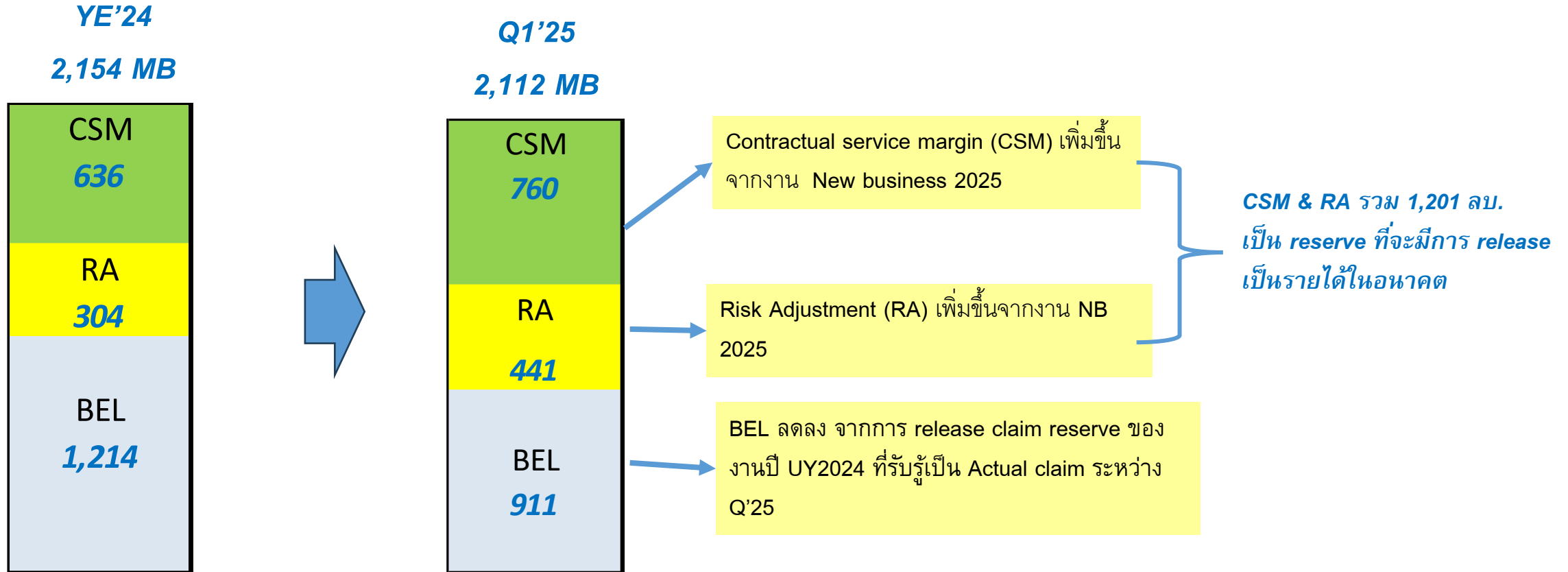
- **Insurance Service Revenue (IR)** ในงวด Q1'25 เป็นจำนวน 680 ลบ. +7% โดยหลักเกิดจากการรับรู้รายได้ของ CSM amortization
- **Insurance Service Expense (ISE)** เป็นจำนวน 737 ลบ. ไกล่เคียงงวดเดียวกันของปีก่อน
 - Loss component ลดลงจากการตั้งสำรองที่เพียงพอมากขึ้นในสิ้นปี 2024
 - Actual claim ยังคงสูงจากงาน SOA Q4'24
- **Outward expense** ในไตรมาสนี้เกิดจากต้นทุนของงาน outward โดยหลักเกิดจากสัญญาที่ทำ retrocession ของงาน group health
- ผลรวม **Insurance service result** เป็นขาดทุน 97 ลบ. ไกล่เคียงงวดเดียวกันของปีก่อน
- **combined ratio** ประมาณ 114.3% ดีขึ้นจากปีก่อน 0.6 pp และ ดีขึ้นจาก FY'24 10pp

Combined Ratio : (Insurance Service Expenses + Net Expenses form outward) / Insurance Service Revenue

Insurance Contract Liabilities Q1'25: Presentation and Disclosure

Opportunity Day | 1Q2025
13 May 2025

หมายเหตุประกอบงบการเงิน 14.1.2
(แบ่งตามประเภทของหนี้สิน)



Business Outlook & Strategic Plan

Strategic priorities

"Drive profitable growth to sustain"

1

Growth on health
by Design

2

Life Business
Expansion

3

International
Market

4

Investment

Aspiration



Repricing

Diversify towards long term products



Balance product portfolio mix



Loss ratio improvement by 3% within 2 years



Strongest level

CAR >300%

Domestic

Market Conditions & Industry Trends

- Medical inflation still be key challenge.
- Co-Payment.

Company Target

Premium

- Balance portfolio and review non-performing group.
- Retrocession Group business to manage risk exposure.
- New product – Critical illness & Credit life opportunity.

Underwriting Profit

- Target combined ratio < 100%

International

International Expansion

- Collaborate with inter business partners.

Investment

Portfolio Management

- Minimize market risk.
- Target ROI >3%

Regulation

TFRS 17

- Launch in Q1/25.
- Operations cost.



- *Balance portfolio and review non-performing group.*
- *Retrocession Group business to manage risk exposure.*
- *New product – Critical illness & Credit life opportunity.*

Q&A

THANK YOU

*“ For more information, please contact **Investor Relation (IR)** “*

IR contact :

Address: Thaire Life Assurance PCL (THREL)

92/7 Sathorn Thani Bldg.2, 6th floor, North Sathorn Road

Silom, Bangrak, Bangkok 10500

Telephone: K.Sirin +66(0) 2666 9000 ext 5420

Fax: +66(0) 2277 6227

E-mail: corpsecretary@thairelife.co.th

Website: <http://www.thairelife.co.th/>

