

Natures of Products and Services, and their Premiums

Life insurance can be classified as.

- 1. Ordinary Life Insurance** is a relatively high sum assured policy. In general, the premium is paid annually, biannually or quarterly. Life insurance is considered both a health check-up and no health check-up, depending on the significant amount of insurance and age.
- 2. Industrial Life Insurance** is a relatively low sum assured policy with no health check-up required. Insurance underwriting process is based on the statement in the insurance application. Generally, the monthly premium payment may be subject to a waiting period. Waiting Period is defined as the period of time specified which must pass before some or all of your health care coverage can begin. Most health insurance companies have an initial period of 180 days so that any disease contracted within that period of time will not be paid.
- 3. Group Life Insurance** is the life insurance for a defined group of people under one policy which considering the risk of individuals in the whole group with the average rate of age, sex, job functions and using the same rate for all individuals in the group. Hence, group Life Insurance rates will be cheaper than other types of insurance and suitable for employees in companies.

The type of life insurance reinsured by the Company include:

(1) Ordinary Life Insurance

This is a life insurance which pays the insured amount to the beneficiary at the death of the insured or pays the insured amount to the living insured upon expiry of the policy. In general, the policy is set to expire on the date the insured reaches the age of 90 or 99. Premium is paid throughout the insured's lifetime. However, the premium payment period for some types of insurance may be shortened to meet policyholders' requirements, for example, a term of 15 or 20 years or the age of 60.

(2) Group Life Insurance

Under group life insurance, it provides coverage for five persons or more, mostly a group of corporate employees. This is a type of staff welfare provided by private organizations and state agencies for their employees. This type of insurance is normally renewed, and premium paid, on a yearly basis. There is also a tailor-made policy where premium is paid in one lump sum for the

entire coverage period. A yearly basis. There is also a tailor-made policy where premium is paid in one lump sum for the entire coverage period.

(3) Credit Life Insurance

This insurance plan provides protection against death or against death and total permanent disablement of a borrower of a bank loan. Banks need risk insurance in the event that their borrowers are dead or become totally and permanently disabled. Under this policy, the insured amount and coverage period will be reduced according to the outstanding balance and period of the relevant loan. The example of loan products under insurance protection include home loan, business loan, car loan and credit loan, etc.

(4) Accident & Health Insurance

This is an insurance that provides coverage against death and loss of body part caused by an accident and also provides compensation for medical expenses incurred from either an illness or an accident.

Premium ratio by Type of Insurance Plan in 2017

Unit: THB Million

Items	Ordinary Insurance					Industrial	Personal Accident	Group	Total
	Whole Life	Endowment	Term	Others	total				
Gross Premium	0.00	0.00	1,557.30	0.00	1,557.30	0.00	0.00	600.13	2,157.43
Premium Ratio	0	0	72%		72%	0	0	28%	100%

NOTE: Data from Annual Report